







# Collective Bargaining

- Union members represent the workers and negotiate with management

# I. Results of Labor Unions

- Shorter Hours: 8-10
- More pay (Minimum wage.)
- Safer conditions (Building codes, fire laws.)
- Restriction of child labor.
- Respect for working people.

*The Weekend*



*Brought to you by  
your local Labor Unions*

## II. Impact of the American Union

- Between 1881-1900 there were **23,000** strikes involving **6,610,000** workers
- **\$450 million dollars** lost by workers & employers
- **Under 50%** of the disputes won by the unions
- 1894 Congress passed **Labor Day** as a national holiday
- Most Industrial Owners came to fear costly work stoppages